



## PRESS RELEASE

### **Gaw Capital Partners Successfully Completes First Close of Gateway Real Estate Fund VII at US\$1.2 Billion**

**November 17, 2021, Hong Kong** – Real estate private equity firm Gaw Capital Partners announced today the first close of its seventh Asia Pacific real estate fund, Gateway Real Estate Fund VII, bringing the total equity raised for the fund to **US\$1.2 billion** to date. Alongside Gateway Real Estate Fund VII, there is an additional US\$400 million raised for sidecar co-investment available. Gateway Real Estate Fund VII aims to raise US\$2.5 billion at hard cap – Gaw Capital Partners' largest fund to date.

Following a similar opportunistic investment strategy as its predecessor Gateway funds, Fund VII will target real estate assets with favorable risk-return profiles mainly in Asia Pacific, with exposure in China, Japan, Vietnam, South Korea, Singapore, Southeast Asia and Australia. Fund VII will also focus on life science and medical-related asset-backed platforms, data centers, logistics warehouses, thematic retail and outlet malls and education-related assets to capture specific market trends and address particular needs.

**Christina Gaw, Managing Principal and Global Head of Capital Markets**, commented, "We are extremely grateful to our investors who have continued to support us despite travel restrictions during the pandemic. The commitments we have received reflect a strong vote of confidence in Gaw Capital's approach to investing in a diverse range of asset-backed platforms throughout the Asia Pacific region and its ability to deliver value for investors. Our increased expansion into thematic platforms such as data centers, healthcare and education-related real estate platforms are welcomed by our investors. Our APAC flagship fund series serves as an important investment vehicle for investors looking to gain exposure to this high-growth region with a well-balanced portfolio diversification."

Investors in Fund VII include sovereign wealth funds, endowments, pension funds and other top-tier institutional investors who have invested in the previous APAC Gateway Funds, as well as new investors to the fund.

In addition to Gaw Capital Partners' six funds in the Gateway Fund series targeting Asia Pacific, Gaw Capital Partners also manages opportunistic funds in Vietnam and the US along with a Pan-Asia Hospitality Fund, European Hospitality Fund and a Growth Equity Fund. Additionally, Gaw Capital also provides services for separate account direct investments in the global markets.

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### **About Gaw Capital Partners**

Gaw Capital Partners is a uniquely positioned private equity fund management company focusing on real estate markets in Asia Pacific and other high barrier-to-entry markets globally.

Specializing in adding strategic value to under-utilized real estate through redesign and repositioning, Gaw Capital runs an integrated business model with its own in-house asset management operating platforms in commercial, hospitality, property development, logistics, IDC and Education. The firm's investments span the entire spectrum of real estate sectors, including residential development, offices, retail malls, serviced apartments, hotels, logistics warehouses and IDC projects.

Gaw Capital has raised seven commingled funds targeting the Greater China and APAC regions since 2005. The firm also manages value-add/opportunistic funds in Vietnam and the US, a Pan-Asia Hospitality Fund, a European Hospitality Fund, a Growth Equity Fund and provides services for separate account direct investments globally.

Since 2005, Gaw Capital has commanded assets of US\$32.5 billion under management as of Q2 2021.

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