

PRESS RELEASE

Gaw Capital Partners Ranks Third in PERE's Proptech 20

November 7, 2022, Hong Kong – Jumping two spots from last year, **Gaw Capital Partners ranked third in PERE's Proptech 20**, PERE's dedicated property technology fundraising ranking which lists the top 20 managers based on the amount of proptech direct investment capital raised globally since 2017.

Gaw Capital Partners closed its commingled growth equity fund, **Gaw Growth Equity Fund I**, in 2021, bringing total equity raised for the fund (plus co-investments closed to date) to over US\$430 million. At over US\$800 million in AUM, Gaw Capital's venture arm focuses on investing in real estate related tech ventures and operating companies.

Humbert Pang, Managing Principal, Head of China and Co-Chair of Alternative Investments at Gaw Capital Partners, said, "We are thrilled to rank third in PERE's Proptech 20, which has recognized us for our fundraising capabilities and strong fund management of our proptech venture portfolio. Decision makers at global real estate firms and financial institutions around the world are now placing a strong emphasis on ESG, and Gaw Capital believes that proptech is the solution to improving traditional real estate and building a more sustainable future. We are proud to be an early adopter in this space and will continue to look for new proptech, sustainable development, and green technology investment opportunities and partnerships."

In addition to deploying capital in proptech, Gaw Capital also leverages its in-depth management expertise and global real estate presence to help our portfolio companies grow. Gaw Capital has realized strong synergies with many of our proptech investments, as our vast real estate portfolio provides the application scenarios for users' adoptions to new technologies. This adds value to our real estate by improving operational efficiencies and tenant satisfaction, and reducing energy expenditure.



THE PROPTECH 20

2022 Rank	2021 Rank	Manager	Headquarters	Amount raised (\$m)
1	1	Fifth Wall	United States	2,648
2	2	Hidden Hill Capital (GLP)	China	1,857
3	5	Gaw Capital Partners	Hong Kong	985
4	6	Camber Creek	United States	643
5	3	Brookfield Asset Management (Technology partners)	Canada	500
6	18	Moderne Ventures	United States	393
7	10	RET Ventures	United States	388
8	12	Zigg Capital	United States	335
9	8	2150 (NREP)	United Kingdom	325
10	7	A/O Proptech	United Kingdom	274
11	4	NFX Capital	United States	223
12	14	Navitas Capital	United States	220
13	-	GreenPoint Partners	United States	200
14	. = 1	Round Hill Capital	United Kingdom	185
15	17	Taronga Group	Australia	170
16	-	GreenSoil Investments	Israel	144
17	9	MetaProp	United States	140
18	15	Alpaca VC	United States	136
19	16	Building Ventures	United States	125
20		Tishman Speyer	United States	100

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About Gaw Capital Partners

Gaw Capital Partners is a uniquely positioned private equity fund management company focusing on real estate markets in Asia Pacific and other high barrier-to-entry markets globally.

Specializing in adding strategic value to under-utilized real estate through redesign and repositioning, Gaw Capital runs an integrated business model with its own in-house asset management operating platforms in commercial, hospitality, property development, logistics, IDC and education. The firm's investments span the entire spectrum of real estate sectors, including residential development, offices, retail malls, serviced apartments, hotels, logistics warehouses and IDC projects.



Gaw Capital has raised seven commingled funds targeting the Greater China and APAC regions since 2005. The firm also manages value-add/opportunistic funds in the US, a Pan-Asia Hospitality Fund, a European hospitality fund and a Growth Equity Fund, and it also provides services for credit investments and separate account direct investments globally.

Since 2005, Gaw Capital has commanded assets of US\$34.3 billion under management as of Q2 2022.

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